

Eva A. Paus

Professor of Economics on the Ford Foundation, Department of Economics, Mount Holyoke College

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Previous Positions

Founding Carol Hoffmann Collins Director, McCulloch Center for Global Initiatives, Mount Holyoke College, 2004-2019
Chair, Program Committee of the interdisciplinary minor in *Entrepreneurship, Organizations, and Society*, Mount Holyoke College, 2016-July 2019
Founding Co-Director, Weissman Center for Leadership, Mount Holyoke College, July 1997 - July 2000
Chair, Department of Economics, Mount Holyoke College, July 1995 – December 1996.
Associate Professor, Department of Economics, Mount Holyoke College, January 1991-July 1998
Assistant Professor, Department of Economics, Mount Holyoke College, January 1987-July 1991
Visiting Assistant Professor, Duquesne University, School of Business, Winter 1986
Visiting faculty, Department of Economics, University of Pittsburgh, September 1985-April 1986
Tenured Researcher, Ibero-American Institute for Economic Research at the University of Göttingen, Germany, May 1984 - August 1989
Instructor, Department of Economics, University of Pittsburgh, September 1983-April 1984

Education

Ph.D. Economics, University of Pittsburgh, 1983
M.A. Economics, University of Pittsburgh, 1978
B.A. (summa cum laude), Economics, University of Pittsburgh, 1976
"Zwischenprüfung", Economics, Westfälische Wilhelmsuniversität Muenster, Germany, 1974

Teaching and Research Interests

Economic development and globalization (esp. industrialization strategies, international competitiveness, middle income trap, innovation, new technological revolution, rise of China), international economics

Other Professional Experience

Short-term visiting faculty or researcher: Sookmyung Women's University, Seoul, South Korea; Keough Center for Irish Studies, University of Notre Dame, Newman House, Dublin, Ireland; Institute for Economic Research, University of Costa Rica, San Jose; German Institute for Economic Research (DIW), Berlin, Germany; Universidad del Pacífico, Lima, Peru; Fedesarrollo (Fundacion para la Educacion Superior y el Desarrollo), Bogotá, Colombia.

Consulting: Commission on Economic Development in Latin America and the Caribbean (ECLAC), International Labor Organization (ILO), United Nations Development Program (UNDP), United Nations Industrial Development Organization (UNIDO)

Manuscript Referee: *Australian Economic Review*, *Contemporary Economic Policy*, *Economic Development and Cultural Change*, *Economic Policy Review*, *Feminist Economics*, *Irish Geography*, *Journal of Developing Areas*, *Journal of Development Studies*, *Journal of International Migration and Integration*, *Journal of Latin American Studies*, *Latin American Research Review*, *Migration Letters*, *Oxford Development Studies*, *Pacific Affairs*, *Review of International Political Economy*, *Socio-Economic Review*, *Studies in Comparative*

October 2021

International Development, World Development, Anthem Press, Routledge, MIT University Press, South West Press, Stanford University Press.

Grants and Fellowships

- Co-PI on \$ 20,000 grant from AALAC (Alliance to Advance Liberal Arts Colleges) for “Social Impact Entrepreneurship in the Liberal Arts: Curricular & Co-Curricular Innovations & Connections,” 2019-2020.
- Co-PI on a \$ 100,000 NEH grant for "Rethinking Inequality through a Global-Local Lens: Historical Imagination in the Liberal Arts," 2017-19.
- Research grant from LASA-Mellon for a six member collaborative research project on “Can Latin America Escape from the Middle Income Trap? Lessons from a Trans-regional Comparison,” 2009-2010.
- Co-PI on a \$ 200,000 grant from the Freeman Foundation for “Expanding Undergraduate Asian Studies”, July 2008-July 2011.
- PI on a \$ 100,000 grant from the Teagle Foundation for ‘Expanding Learning Opportunities for All Students,’ Jan.2006-Sept. 2007.
- PI on a \$ 25,000 grant from the Rockefeller Brothers Fund in support of conference on “New Global Realities: Winners and Losers from Offshore Outsourcing.” 2006.
- Marion and Jasper Whiting Foundation, research grant, spring 2002.
- DAAD Research Grant, Summer 1996.
- Faculty Research Fellowship, Mount Holyoke College, 2003, 1996, 1993, 1990
- Faculty Research Grant, Mount Holyoke College, 2019, 2011, 2006, 2004, 2003, 2002, 2001, 2000, 1997, 1996, 1993, 1992, 1991, 1990, 1989, 1988
- Fulbright Foundation: 1974-75
- Mellon Foundation: 1982-1983
- Inter-American Foundation: 1981-1982

Publications

Books and Monographs

- Confronting Dystopia: The New Technological Revolution and the Future of Work.* Cornell University Press, 2018, (edited)
- Getting Development Right. Structural Change, Inclusion and Sustainability in the Post-Crisis Era.* 2013. New York and London: Palgrave Macmillan, (edited)
- Global Giant. Is China Changing the Rules of the Game?.* New York and London: Palgrave Macmillan, 2009, (co-edited with Penelope Prime and Jon Western)
- Global Capitalism Unbound. Winners and Losers from Offshore Outsourcing.* New York and London: Palgrave Macmillan, 2007 (edited)
- Inversión extranjera, desarrollo y globalización: ¿Puede Costa Rica emular a Irlanda?* San Jose, Costa Rica: University of Costa Rica Press, March 2007
- Foreign Investment, Development and Globalization. Can Costa Rica Become Ireland?* New York: Palgrave-Macmillan, 2005
- Adjustment Toward Peace: Economic Policy and Post-War Reconstruction in El Salvador,* United Nations Development Programme: San Salvador, May 1995 (collaborator)
- Rates of Change: Modelling Population and Resources,* Sloan Foundation, New Liberal Arts Monograph Series, 1992 (co-authored with Harriet Pollatsek)
- Struggle against Dependence. Nontraditional Export Growth in Central America and the Caribbean.* Boulder and London: Westview Press, 1988 (edited).

Refereed Journal Articles

- “Firm Level Innovation, Government Policies, and the Middle Income Trap: Insights from Five Latin American Countries,” *CEPAL Review* (in Spanish and English), forthcoming (with Mike Robinson).
- “The Political Economy of the Middle Income Trap: The Challenges of Advancing Innovation Capabilities in Latin America, Asia and Beyond,” *Journal of Development Studies*, 2020, April (with Nahee Kang) [Introduction to special section], 651-656.
- “Innovation Strategies Matter. Latin America’s Middle Income Trap Meets China and Globalization,” *Journal of Development Studies*, 2020, 657-679.
- “Confronting the Middle Income Trap. Insights from Small Latecomers,” *Studies in Comparative International Development*, 2012, 47: 115-138 [Introduction to a special issue on the Middle Income Trap edited by the author].
- “The Rise and Fall of the Celtic Tiger. When Deal-Making Trumps Developmentalism,” *Studies in Comparative International Development*, 2012, 47: 161-184.
- “Latin America’s Middle Income Trap,” *Americas Quarterly*. Winter 2011: 71-76.
- “The Rise of China: Implications for Latin American Development,” *Development Policy Review*. 2009, 419-56.
- “Increasing Study Abroad Participation...It’s the Faculty!” *Frontiers. The Interdisciplinary Journal of Study Abroad*, 2008, 33-49 (with Michael Robinson).
- “Missing Links: Foreign Investment and Industrial Development in Costa Rica and Mexico,” *Studies in Comparative International Development*. 2008, 42 (with Kevin Gallagher).
- “Productivity Growth in Latin America: The Limits of Neo-liberal Reforms,” *World Development*, 2004, 427-445.
- “Trade Liberalization and Productivity Growth in Latin American Manufacturing,” *Journal of Policy Reform* 2003, 1-16 (with Nola Reinhardt and Mike Robinson).
- “Real Wage Performance under Greater Trade Openness: Lessons from Latin America and Asia,” *Journal of Developing Areas*, 1999, 269-288 (with Mike Robinson).
- “Structural Adjustment and Competitiveness in Transition Economies: Lessons from the East German Manufacturing Sector,” *World Development*, 1998, 1839-1857.
- “The Implications of Increasing Economic Openness for Real Wages in Developing Countries, 1973-90,” *World Development*, 1997, 537-547 (with Mike Robinson).
- “Exports, Economic Growth and the Consolidation of Peace in El Salvador,” *World Development*, 1995, 2173-2193.
- “Economic Growth through Neo-liberal Restructuring? Insights from the Chilean Experience,” *The Journal of Developing Areas* October 1994, 31-56.
- “Adjustment and Development in Latin America: The Failure of Peruvian Heterodoxy, 1985-90,” *World Development*, 1991, 411-434.
- “The Caribbean Basin Initiative and Economic Development: The Missing Links,” *Latin American and Caribbean Contemporary Record*, Vol. VIII, 1990.
- “Direct Foreign Investment and Economic Development in Latin America: Perspectives for the Future,” *Journal of Latin American Studies*, 1989, 221-239.
- “The Political Economy of Nontraditional Export Growth: Argentina and Brazil in the 1970s,” *Journal of Developing Areas*, Jan. 1989, 173-200.
- “The Theory of Unequal Exchange: An Indictment,” *Review of Radical Political Economics*, Spring 1987, 90-97 (with David Houston).
- “El crecimiento industrial tras la sustitucion de importaciones en el Peru,” *Apuntes* (Lima), Segundo Semestre 1985, 17: 3-21.
- “La dinamica de la acumulacion y del empleo en la industria textil colombiana durante los 70: de la promocion de exportaciones al contrabando,” *Coyuntura Economica* (Bogota) 1982, 129-175.

Book Chapters

- “Industrial Hubs and Structural Transformation in Latin America: Lessons from Costa Rica,” in Oqubay, Arkebe and Justin Yifu Lin, eds. 2020. *The Oxford Handbook of Industrial Hubs and Development*, Oxford: Oxford University Press, 815-835.
- “The Middle Income Trap: Lessons from Latin America,” in Bihong Huang, Peter J. Morgan, Naoyuki Yoshino. Eds. 2018. *Avoiding the Middle Income Trap in Asia. The Role of Trade, Manufacturing and Finance*. Asian Development Bank Institute, Japan, 60-105.
- “Latin America and the Middle Income Trap,” in José M. Salazar-Xirinachs and Jorge Cornick. Eds. 2017. *The Lima Brainstorming Sessions. Productive Development Policies, Inclusive Growth, and Job Creation*, ILO, Regional Office for Latin America and the Caribbean, 31-55.
- “Las estrategias de desarrollo industrial en Costa Rica: Cuando el cambio estructural y la acumulación de capacidades divergen en el ámbito nacional,” in José M. Salazar-Xirinachs, Irmgard Nübler, and Richard Kozul-Wright. Eds. 2017. *Transformando las Economías*. Geneva: International Labor Organization, 201-234.
- “Un golpe de timón para evitar la trampa del ingreso medio: del fomento de la IED a las políticas productivistas coherentes,” in Alicia Puyana and Agostina Costatino. Eds. *Las relaciones internacionales de América Latina. Consideraciones sobre las transformaciones socio-económicas*. Mexico City: FLACSO, 2016.
- “La globalización y la trampa del ingreso medio. Lecciones de política para los países pequeños,” in Ricardo Torres, Omar Everleny Perez, Fulvio Castellacci, and Claes Brundenius. eds. *Cuba en un Nuevo Escenario. Perspectivas de desarrollo económico*. Havana, Cuba: Acuario Press, 2015, 17-31.
- “Industrial Development Strategies in Costa Rica: When Structural Change and Domestic Capability Accumulation Diverge,” in Irmgard Nubler, José Manuel Salazar-Xirinachs and Richard Kozul-Wright. eds. *Industrial Policy for Economic Development: Lessons from Country Experiences*. Geneva: International Labour Organization, 2014.
- “Getting Development Right,” in Eva Paus. ed. *Getting Development Right. Structural Change, Inclusion and Sustainability in the Post-Crisis Era*. New York and London: Palgrave Macmillan, 2013.
- “China’s FDI in Latin America,” *CLAVES de la Economía Mundial*, Madrid, 2011.
- “Foreign Investment and Economic Development in Costa Rica: the Unrealized Potential,” in Daniel Chudnovsky and Kevin P. Gallagher, eds. *Rethinking Foreign Investment for Development*. London: Anthem Press, 2009 (with Jose Cordero).
- “Policy Space for a Capability-Centered Development Strategy for Latin America” in Ken Shadlen and Diego Sanchez-Ancochea *Responding to Globalization in the Americas. The Political Economy of Hemispheric Integration*. New York and London: Palgrave Macmillan, 2008, 113-143 (with Luis Abugattas).
- “Winners and Losers from Offshore Outsourcing. What is to be done?” in Paus, ed. *Global Capitalism Unbound. Winners and Losers from Offshore Outsourcing*. New York and London: Palgrave Macmillan, 2007, 3-20.
- “Capturing the Benefits of Offshore Outsourcing for Developing Countries: The Case for Active Policies,” (n Paus, ed. *Global Capitalism Unbound. Winners and Losers from Offshore Outsourcing*. New York and London: Palgrave Macmillan, 2007: 215-228 (with Helen Shapiro).
- “Reflections of a New U.S. Citizen,” in Michael Berndt and Amy Muse, eds. *Composing a Civic Life: A Rhetoric and Readings for Inquiry and Action*. New York et al.: Person Longman, 2007:25-26.
- “Desarrollo industrial en un mundo global: políticas ‘proactivas’ para un país pequeño en desarrollo,” *Programa Estado de la Nación. 12 Informe*. San Jose, Costa Rica, 2006.
- “Exports and the Consolidation of Peace,” in James Boyce, ed., *Economic Policy for Building Peace: The Lessons of El Salvador*. Boulder: Lynne Rienner Publishers, 1996: 247-278.

- "Economic Development in Central America and the Caribbean: The Role of Nontraditional Exports," In: *Struggle Against Dependence*, 1-17.
- "A Critical Look at Nontraditional Export Demand: the Caribbean Basin Initiative," In: *Struggle Against Dependence*: 193-213.
- "La industria textil y de confecciones en el Peru", In: *Ministerio de Industria, Comercio, Turismo e Integración, Desarrollo y Planeamiento Industrial* (Lima: Promotores Andinos, 1985: 123-132.

Book Reviews, Working Papers, Commentary and Others

- Review of José Antonio Alonso and José Antonio Ocampo. Eds. *Trapped in the Middle? Developmental Challenges for Middle-Income Countries* (Oxford University Press, 2020) in *Journal of Economic Literature*, June 2021, 663-665.
- ["Celebrating International Education while Closing Minds and Borders?"](#) *New England Board of Higher Education*, Nov 6, 2018.
- Lange, Kirk, Eva Paus, and Joanne Picard. 2017. "Case Study: MHC Partnership with the Monteverde Institute and Goucher," in Saroj Siegler Quinn, *International Partnership Development Today: Insights and Best Practices from Case Studies*, NAFSA, Association of International Educators, 29-31.
- ["Escaping the Middle Income Trap: Innovate or Perish,"](#) Asian Development Bank Institute, Working Paper 685, March 2017.
- Chinese translation in *Journal of Translation from Foreign Literature in Economics*, Xiamen University, China, 2017, 3, 173.
- "Making the Link at Mount Holyoke: Institutionalizing Integrative Learning," Fall 2014-Spring 2015, *Peer Review* (with Eleanor Townsley and Becky Wai-Ling Packard)
- "Latin America and the Middle Income Trap," Working Paper 250, Financing for Development Series, ECLAC, June 2014.
- "Globalization and the Middle Income Trap: a Capabilities-Based Approach with a Focus on Latin America," in UNDP, Korea Institute for International Economic Policy. *Challenges of the Middle-Income Countries. Seoul Debates*. Seoul, 2013, 59-63.
- "Can Latin America Escape the Middle Income Trap? Lessons from a Transregional Comparison," *LASA Forum*, Spring 2012, 20-21.
- Review of "Diego Sánchez-Ancochea and Iwan Morgan. Eds. The Political Economy of the Public Budget in the Americas," in *Journal of Latin American Studies*. 2010.
- "Learning from the Chinese Dragon. Towards Costa Rica Inc." Op-ed piece in *El Financiero* (Costa Rica) Febr 21, 2010.
- "The Rise of China," *MHC Alumnae Quarterly*. Summer 2008: 22-23.
- "Global Education for all Students: Innovation and Integration in Expanding Learning Abroad," *Teagle Foundation White Paper*, August 2007 (with Jale Okay and Joanne Picard).
- "Policy Space for a Capability-Centered Development Strategy for Latin America," (with Luis Abugattas), Latin American Network of Trade Policy, Working Paper, 2007.
- "The Missing Links between Foreign Investment and Development: Lessons from Costa Rica and Mexico," (with Kevin Gallagher), Global Development and Environment Institute (at Tufts University), Working Paper 2006-01
- Commentary on "Jane D'Arista, Keith Griffin, and Lisa Jordan: Democratizing Global Economic Governance," Working Paper No. 26 of the Political Economy Research Institute, University of Massachusetts at Amherst, 2001, 28-32.
- Review of "Carol Graham, Safety Nets, Politics, and the Poor: Transition to Market Economies," in *Journal of Developing Areas*. 1996, 400-403.
- Review of "Rosemary Thorp, Economic Management and Economic Development in Peru and Colombia," in *Hispanic American Historical Review*. 1993, 176-177.
- "Review of "Ricardo Paredes and Luis A. Riveros, eds. Human Resources and the Adjustment Process," in *Hispanic American Historical Review*, 1992.

"Review of William A. Canak, ed., *Lost Promises: Debt, Austerity, and Development in Latin America*," in *Journal of Developing Areas*. 1990, 412-414.

"Manufactured Export Growth in Latin America in the 1970s: Reflection of Improved Competitiveness? Diskussionsbeiträge Nr. 37, Ibero-Amerika Institut für Wirtschaftsforschung, University of Göttingen, Germany, 1985.